

ICT WITH TOURISM & MANAGEMENT

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Technology Intervention for Creating ICT Enabled Tourism Social Enterprises in Rural India: A Conceptual Model Framework

Dr. Arun Bhatia*

Abstract

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> A large number of models have been developed in the past to show cross-connections among the number of exogenous and endogenous variables in technology acceptance. Some of the adoption and diffusion models predate the internet era and some of the models are developed later to the same. Communication channels to connect to the consumer are more focused on the predominantly old methods of communication from advertising, sales promotion, publicity, public relations. The post-internet phase after the 1990s after understanding the real benefits of the internet has been accepted truly in the 21st century to connect and convert potential customers to the real ones. The present research predominately uses the concept of social entrepreneurship to help creating the bottom up strategies for the Bottom of the Pyramid reducing the digital disparities for the rural poor in the Indian context. The envision of the model in the research article helps to use Inverse Pyramid approach to divide the entire rural population in different groups to create self-sustained, cooperative and collaborative societies thus making the communities

> self-dependent and independent using ICT and rural tourism as a tool. Keywords: Bottom of the Pyramid, Cooperative, Collaborative, Inverse Pyramid, Self-

Sustained, Social Entrepreneurship

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